

Message Text

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PAGE 01 STATE 249120
ORIGIN COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-08 /031 R

DRAFTED BY COM/BIC/CAGNE/KBUTTON
APPROVED BY EB/OCA/CD:WERAU
COM/BIC/CAGNE/PBHALE
STATE/NEA/EGY/CAKENNEDY (PHONE)
-----075066 181021Z /17

R 172203Z OCT 77
FM SECSTATE WASHDC
TO AMEMBASSY CAIRO
INFO AMCONSUL ZURICH

UNCLAS STATE 249120

E.O. 11652, N/A

TAGS: BEXP, EG, SZ

SUBJECT: ASSISTANCE TO US FIRM ON TRACTOR-TRAILER TENDER

1. CAGNE HAS BEEN CONTACTED BY WHITE TRUCK GROUP INTERNATIONAL (DIVISION OF WHITE MOTOR INTERNATIONAL) OF CLEVELAND, OHIO, SEEKING USG ASSISTANCE IN SUPPORT OF ITS BID ON TENDER FOR APPROX 400 TRACTORS, TRAILERS AND SPARE PARTS (FOB VALUE APPROX 16 MILLION DOLS) ISSUED BY GENERAL NILE COMPANY FOR AUTOMOTIVE REPAIRS. ACCORDING TO WHITE TRUCK, BIDS ARE NOW BEING EVALUATED WITH AWARD ANTICIPATED SHORTLY. IT HAS BEEN INFORMED BY ITS SWISS DISTRIBUTOR (MR. SAAD YEHIA OF H. KLEINER AND CO) THAT IT IS ONLY US FIRM STILL IN CONTENTION FOR TENDER. SWISS DISTRIBUTOR REPORTS THAT US COMATT ZURICH SUGGESTED WHITE TRUCK SEEK EMBASSY CAIRO ASSISTANCE.

2. ACTION REQUESTED: PLEASE VERIFY THAT WHITE TRUCK THROUGH ITS DISTRIBUTOR IS ONLY US SUPPLIER IN CONTENTION.
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IF SO, PROVIDE ASSURANCES TO GENERAL NILE CO OF WHITE TRUCK'S BONAFIDES AND REPUTATION AND OTHER SUPPORTIVE STEPS AS CONSIDERED APPROPRIATE. VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 17-Oct-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Date: 03-Mar-2005 12:00:00 am
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Review Exemptions: n/a
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Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 889303
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Status: NATIVE
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TAGS: BEXP, EG, SZ
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